



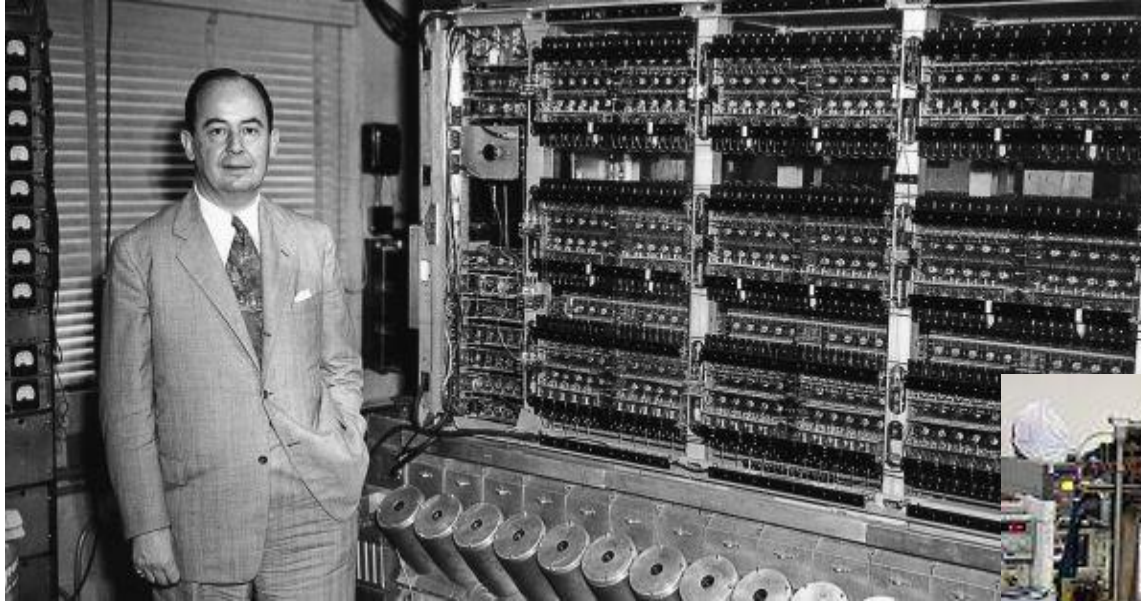
Re-thinking ICT: The Train Has Left the Station

- A** Development of ICT Industry: Trends & Stages
- B** The Digital Planet – and a Digital Gap
Professions, labor market: the „C” generation
- C** Challenges for Researchers and Professionals

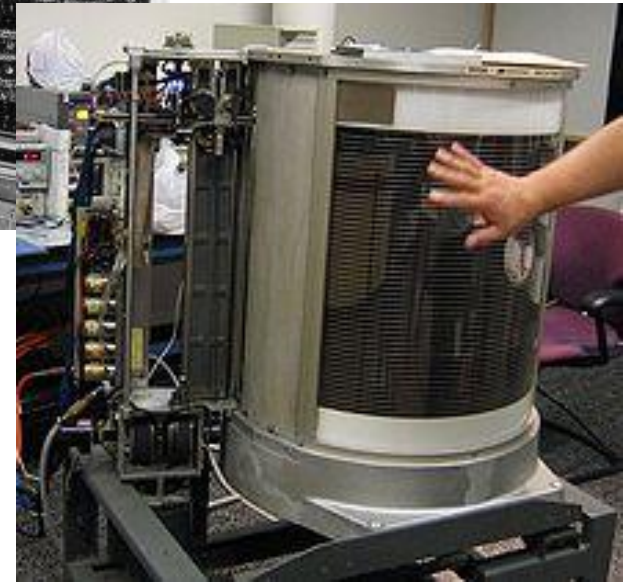
Dr. Dobay Péter
University of Pécs
Dept. of Business Information Systems
dobay@tkk.pte.hu



A/ Development of ICT Industry: Where did we come from?



A Neumann János and the MANIAC, Princeton, 1952

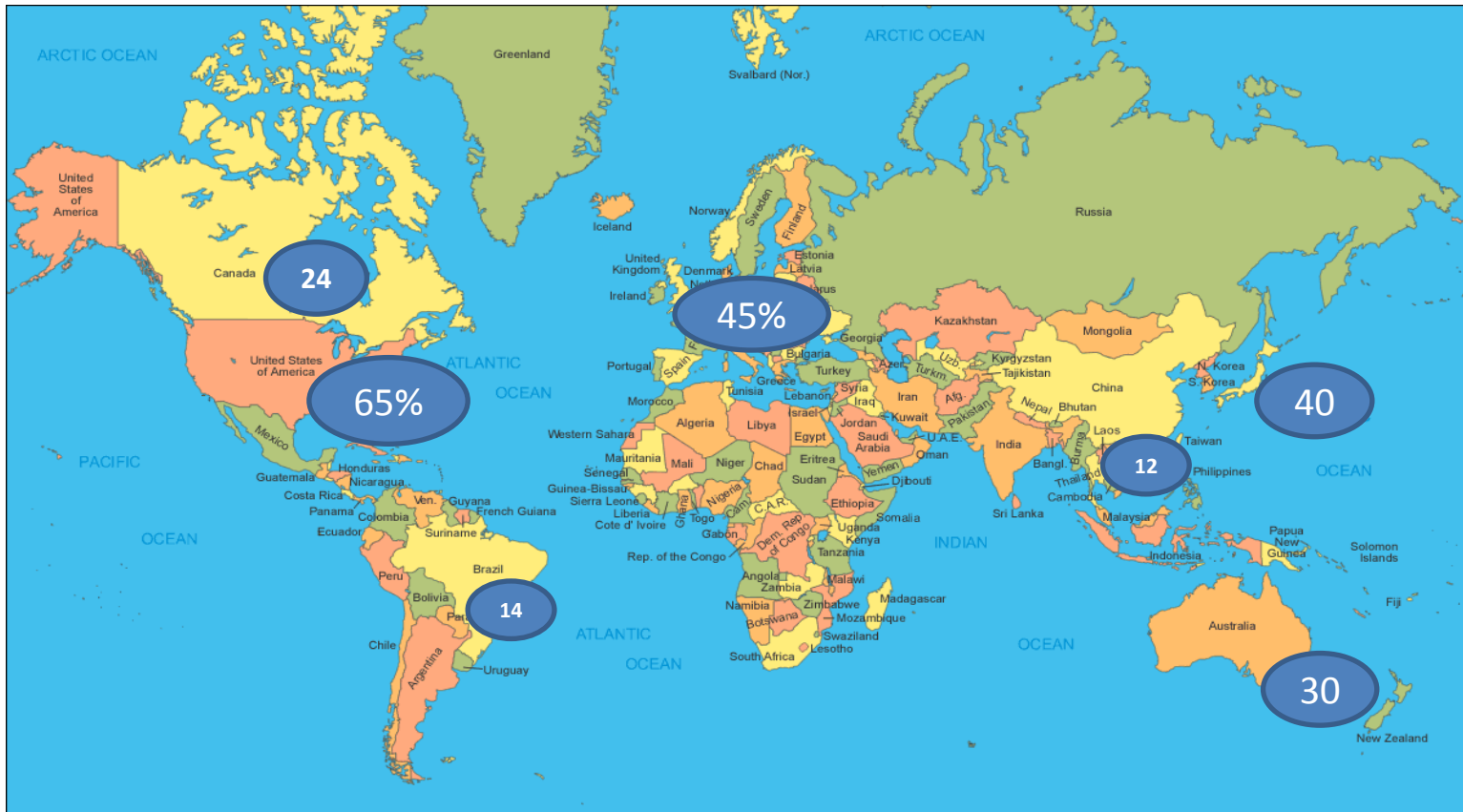


B RAMAC, the first IBM hard drive,
50 platters, 3.75 MB, 1956, 74.800.-USD

C

What can ICT do with us today?

An example: high frequency trading (hft) on exchanges



A

B

C

The „hft” or „algo”-trading

- is a full-computer-generated process, named „algorithmic trading”
- transactions run in 0,0000001 sec period – generating high turnover
- very small „keep times”



... and where we are staying now?

- appr. 3 million Hungarian adults (of years 18-49) spend 3 hours 9 minutes a day on the Internet, online, as an average
- The Facebook has appr. a billion registered users. Day by day appr. 5-600 thousands of Hungarians visit the site.

GfK Hungária, Digital Connected Consumers 2011

- European Council, Lisbon, March 2000:

„...The basic idea is to enable EU to become competitive and dynamic **knowledge-based economy** capable of sustainable economic growth with more and better jobs and greater social cohesion.”

- ICT industry & applications have become the main drivers to support

- The globalization of economy: enhanced supply chains, global customer base
- The technological development and innovation: new products and services
- The economic growth through higher effectivity and efficiency
- Better life, sustainability, environmental management, etc.

A

B

- Cons:

- ICT is a skill-intensive, ever-changing industry: an educational and economical challenge
- The EU workforce is not prepared for ICT-intensive workplaces
- General dependence on ICT architectures is threatening

C



The most valuable brands of the World

Brandz	Mrd dollár	Interbrand	Mrd dollár	Brand Finance	Mrd dollár
1 Apple	153,285	Coca-Cola	71,861	Google	48,278
2 Google	111,498	IBM	69,905	Apple	39,301
3 IBM	100,849	Microsoft	59,087	Microsoft	39,005
4 McDonald's	81,016	Google	55,317	IBM	35,981
5 Microsoft	78,243	General Electric	42,808	Wal-Mart	34,997
6 Coca-Cola	73,752	McDonald's	35,593	Vodafone	30,74
7 AT&T	69,916	Intel	35,217	General Electric	29,06
8 Marlboro	67,522	Apple	33,492	Toyota	28
9 China Mobile	57,326	Disney	29,018	AT&T	28,354
10 General Electric	50,318	Hewlett-Packard	28,479	HSBC	27,1

A

Computerworld, 2011. október 11., 09:20

B

„Values of world brands lost appr. 6,300 billion USD at this crisis. Even top brands lost 1-2% - but the brand value of ICT industries grew: in electronics with 12%, in Internet and software industry with 2%.“

(Brand Finance , 2012)

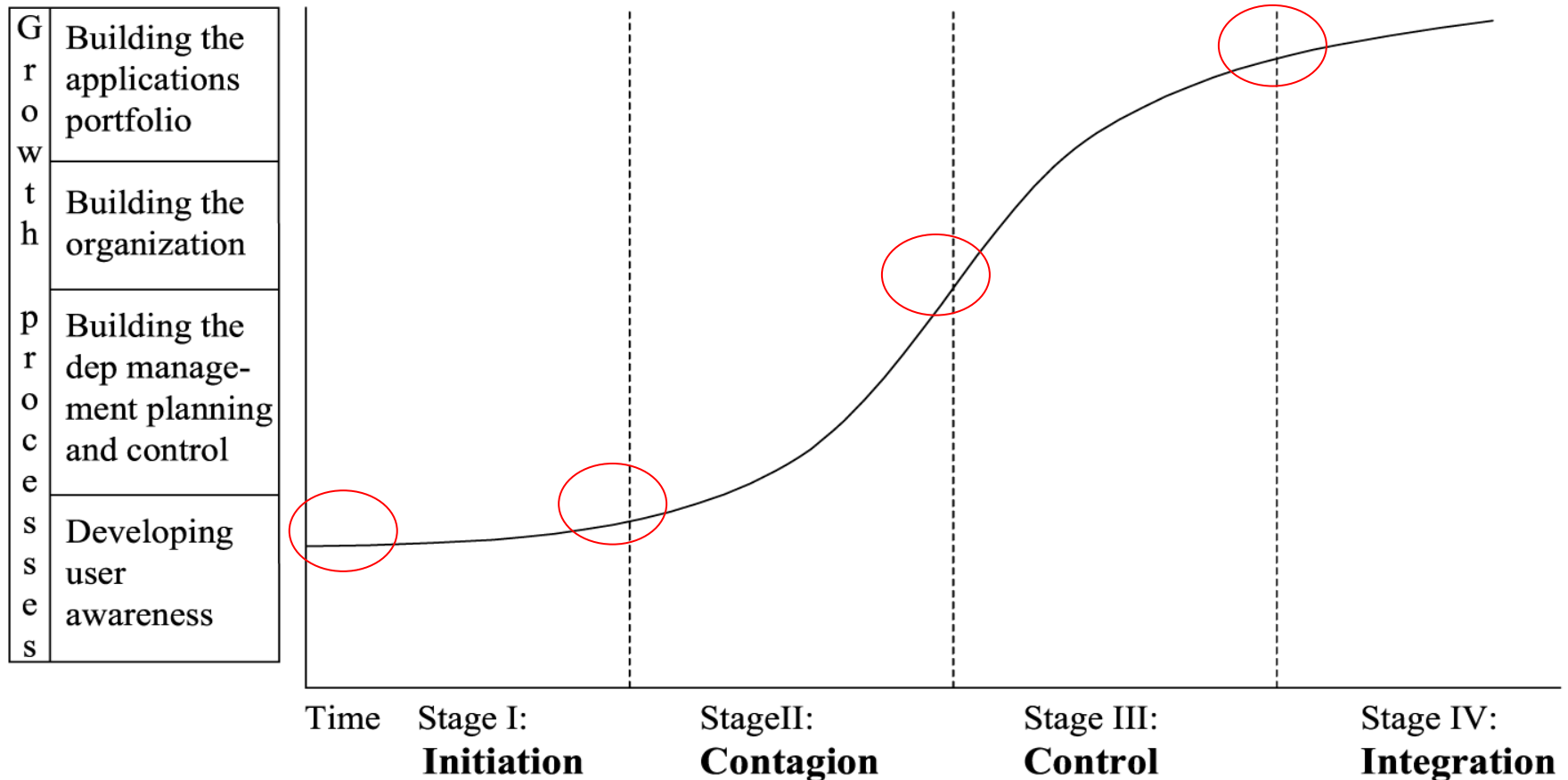
C



Why Business Information Systems develop in „stages“: change in objectives, in volume, in info-demands

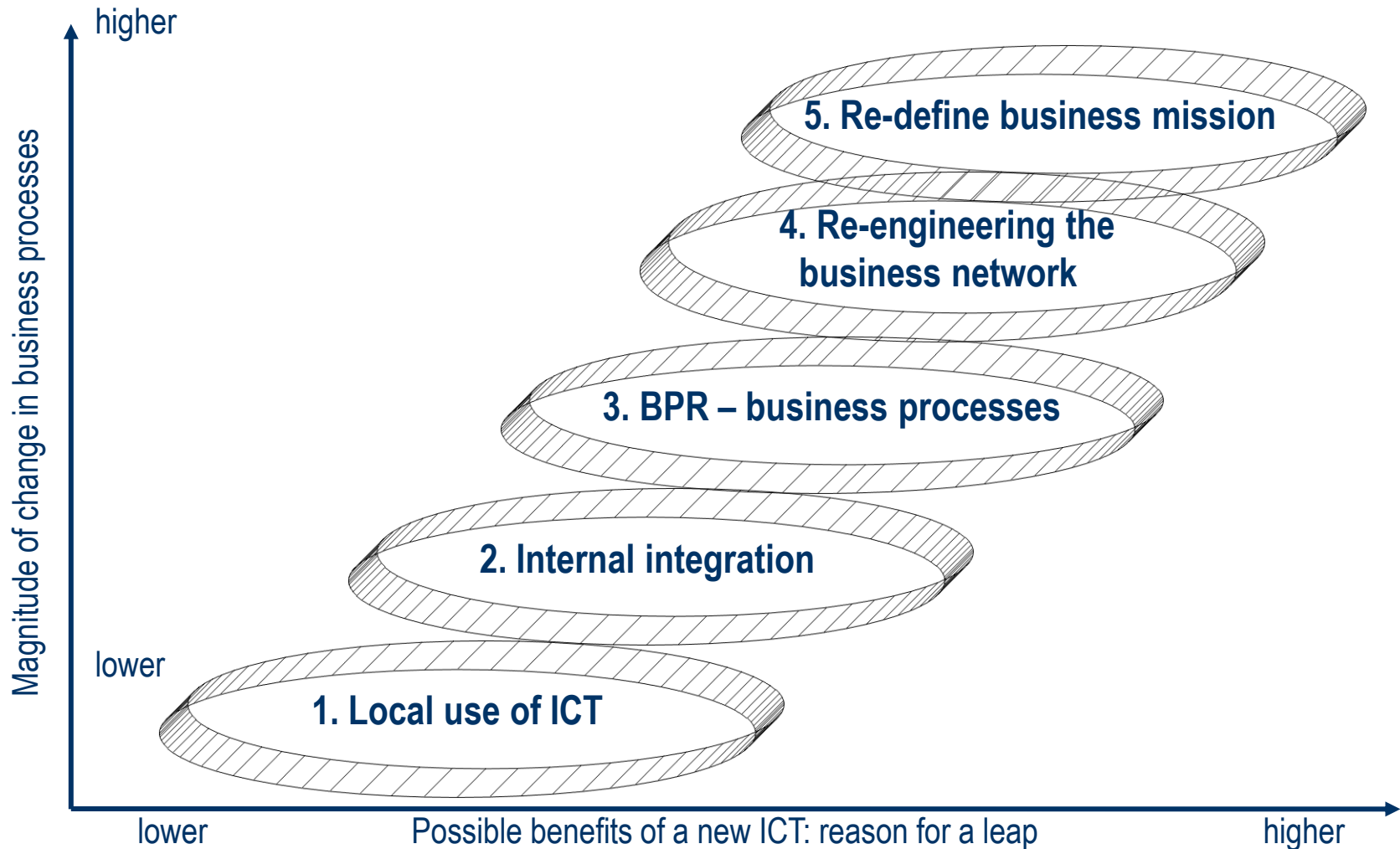
An early model of R. Nolan (1973):

„IT and DP diffuse into business processes through ‚stages‘ ”





The Venkatraman-model: ICT applications are renewed with leaps



A

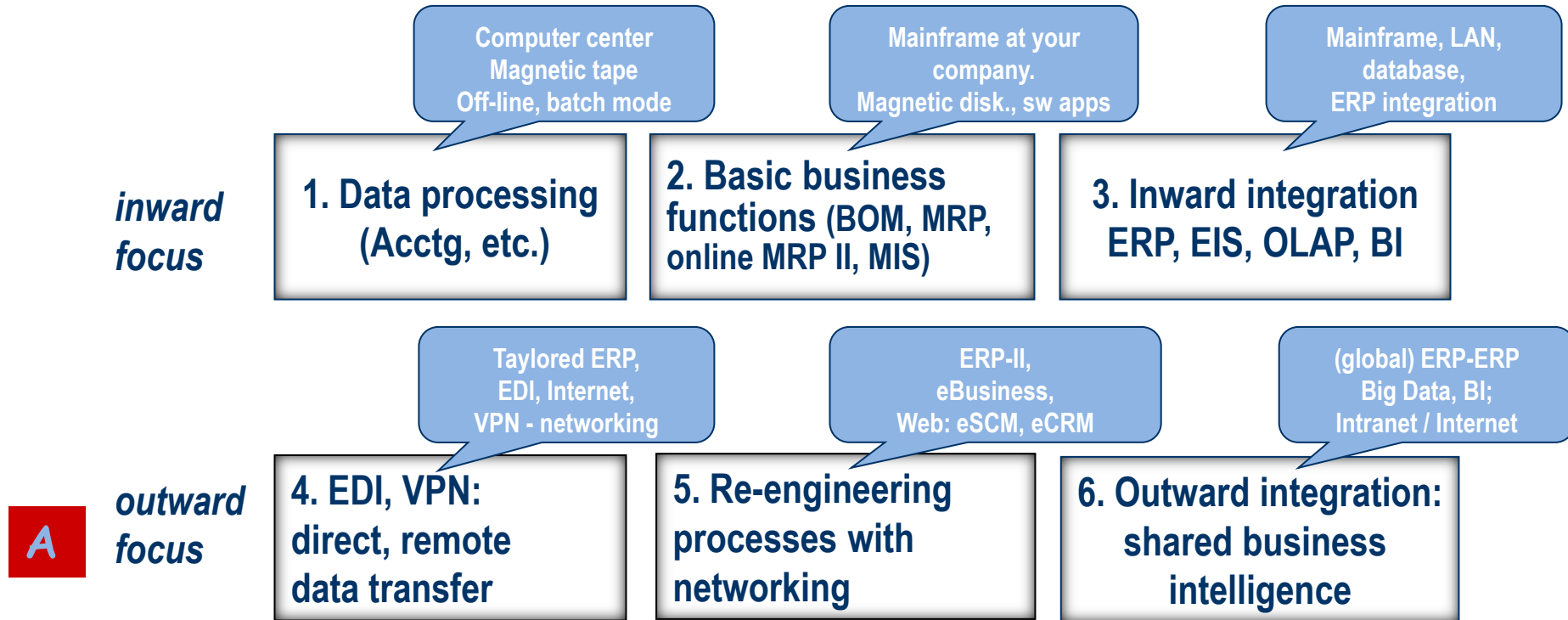
B

C



Strassman/Edwards Model: inward/outward Business IS develops in a „wing-beat” process

Demands for IS and ICT architecture innovations move together:



A

B

C

When the IM / IA „harmony” is disrupted (avg.: in a 10-15 years period), a „**wing-beat**”, a new ICT / IM **strategy** is needed.



The Information Management Value Chain

Corporate Information Management: **Policy**

Corporate Information Management:
Strategy & Actions for the „Information Factory”

Social / network **information capital** of the firm

ICT / MIS leadership, the **CIO**, the staff and services

Managing
information
Input

Select,
Gain,
Evaluate,
Involve
**Data
Resources**

Managing
information
Processing

Store,
Convert,
Protect,
Organize the
**Information
Asset**

Managing
information
Output

Convert,
Format,
Report,
Visualize,
Communicate
Knowledge

Information
Values:
Asset
protected,
Resources
to use,
Products
to Leverage
&
for Sale;
Satisfaction
of information
endusers

A

B

C

The „value” created can be „pure ICT/IS value”, it can be „more business value” and can be a „blended solution”: scope and role of **decision makers** differ!



Some research challenges:

- How can we **identify** these cycles in business demand – technology-application – innovation „wing-beat” process?
- Which type of **parameter-portfolio**, and which type of weighting structure should be included when the CIO, the Board takes the **decision** of change?
- At which level of **business demand** are these decision made: on Knowledge-Management, on Information Management, or at Information Architecture? Can all be included?
- If a decision is made on change: Can we build a „Networked Economy”, an „Enterprise 2.0” with **labor** available today?

A

B

C



B/ The Digital Planet – a Networked Economy

- 1998 - 2000: The Internet boom era; very short time-to-market
- 2000 – 2002: The dot-com crash era
- 2002 – 2010: cheap storages, new processors, the Web 2.0, broadband, smartphones, tablets & social media, and Google
- 2011: The shock of clouding:
 - Do we need a proprietary ICT architecture?
 - Do we need ICT staff of our own?
 - Do we have to care ICT research, if we use all the above as a service?
- Challenges from 2012 on:
 - The fall of Nokia, rise of Apple, Samsung, Huawei
 - „Asia” and/or BRIC countries are coming
 - A move from hardware-based systems to software- and „solution-based” models: e.g. the BI, or the Big Data Analysis area
 - Lack of eSkills, lack of professional ICT labor: a **Digital Gap**

A

B

C



The New Labor: The „C” generation

- The workforce of the next decade is
 - Growing up with broadband, wireless and mobile tools
 - They do learning, shopping, consuming and sharing personal data through digital communication
 - They will be the „early adopters” of any new ICT innovation
- *Can „C” mean China?*
 - *Having more Internet-users, than the US population – and growing!*
 - *The baido.com earns more than eBay*
- Therefore our brave, new „Digital Planet” will have
 - **Digital residents**, who understand, are capable and motivated to use and innovate digital technologies, „leading the way”
 - **Digital visitors**, who have some competences to cope with rapid development in workplaces – leaders of today?
 - **Digital losers**, who will never catch this train...

A

B

C



Challenges in the EU: lack of ICT competencies, lack of eSkills

- „ Between 1995-2005 appr. 1,7 million new ICT-related jobs emerged in the EU – appr. 5-6 million people are employed as ICT professionals”
JRC EU Report 2010
- „Appr. 37% of EU adult citizens have no any ICT skills, though appr. 65% should use developed digital services in his/her work.”
EUROSTAT Report, 2007
- „...the social and economical costs and losses thanks to lack of eSkills (call it *cost of IT ignorance*) can be estimated as 19 billion EUR in Italy”
A Bocconi University (Italy) project, 2007
- Some results from the Bocconi Report:
 - A plain ECDL training causes appr. 20% growth in performance
 - In qualified hospital jobs lack of eSkills causes 4,000 EUR loss per annum per capita
 - In the financial sector lack of competences within people working before a display causes appr. 350 million EUR loss (in time & errors)
 - In public administration the loss is about 1,500 EUR/year
 - Within all Italians working with ICT systems 50% have no any certification on computing

A

B

C

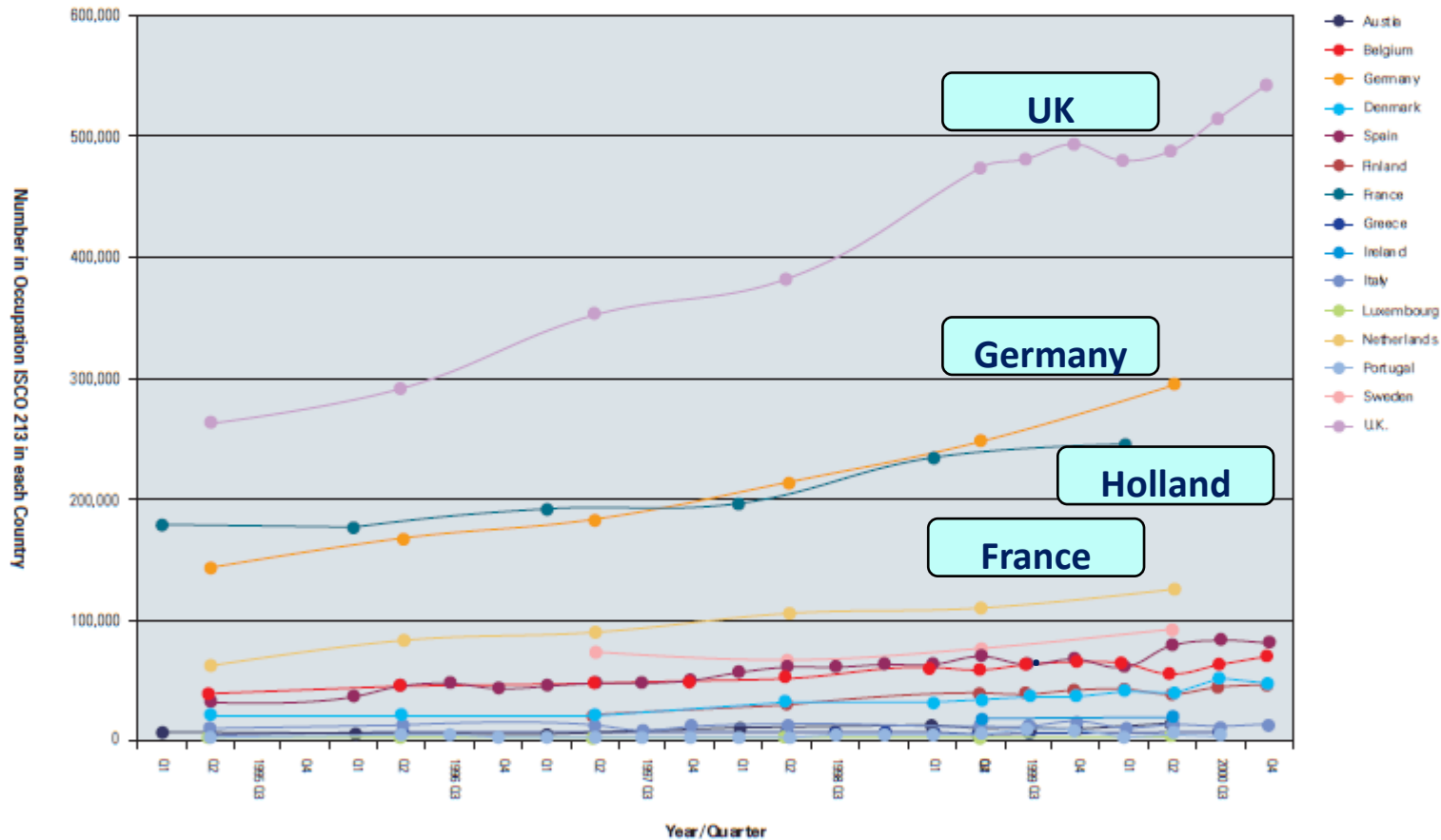


Number of „professionals” in ICT, EU-15, 1995 - 2000 (CEPIS Report, ISCO 213)

National Employment of Computing Professionals

(Source: Eurostat Holdings of Member State LFS Data : Check for Statistical Reliability)

Researchers, analysts, developers, etc.



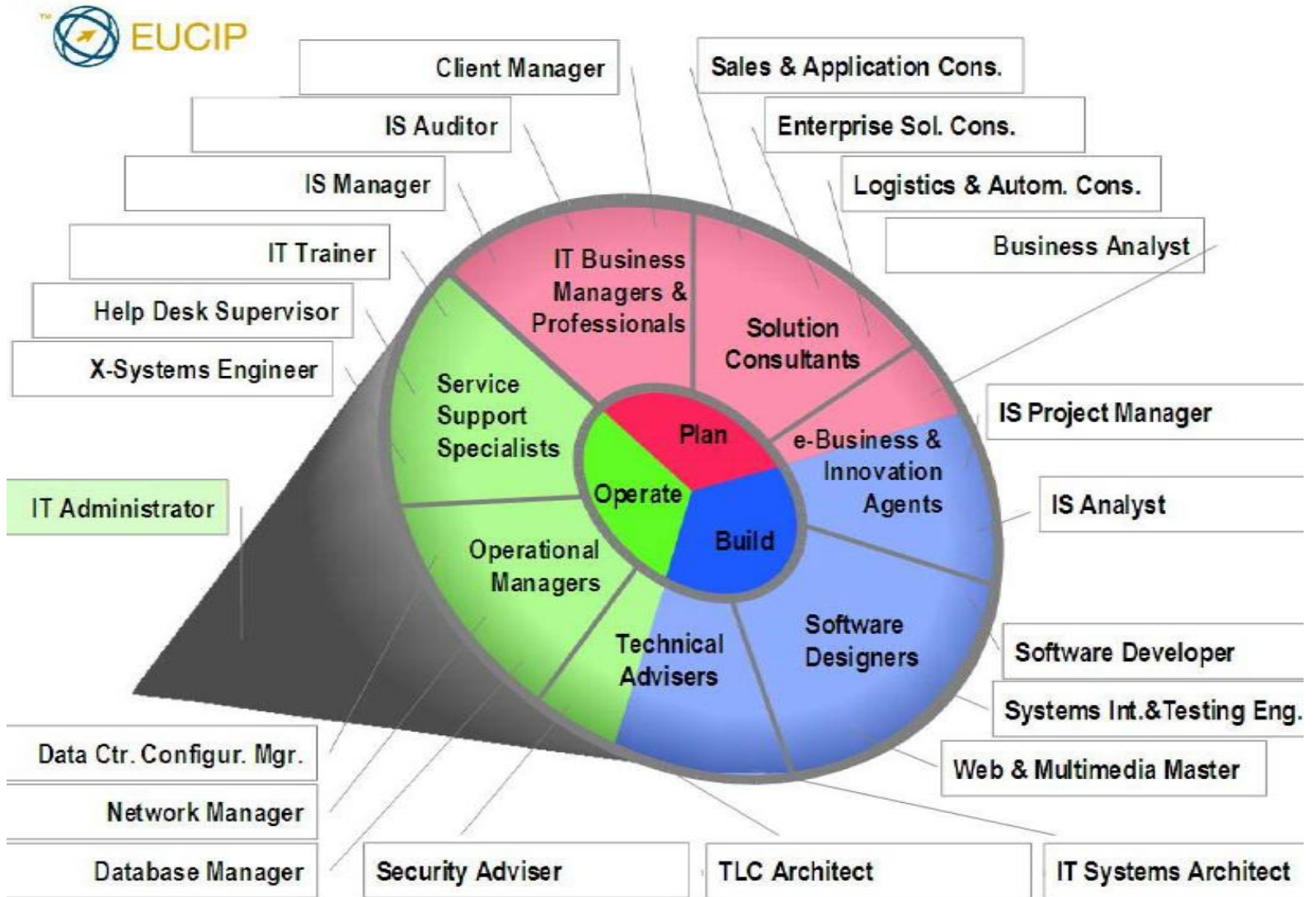
A

B

C

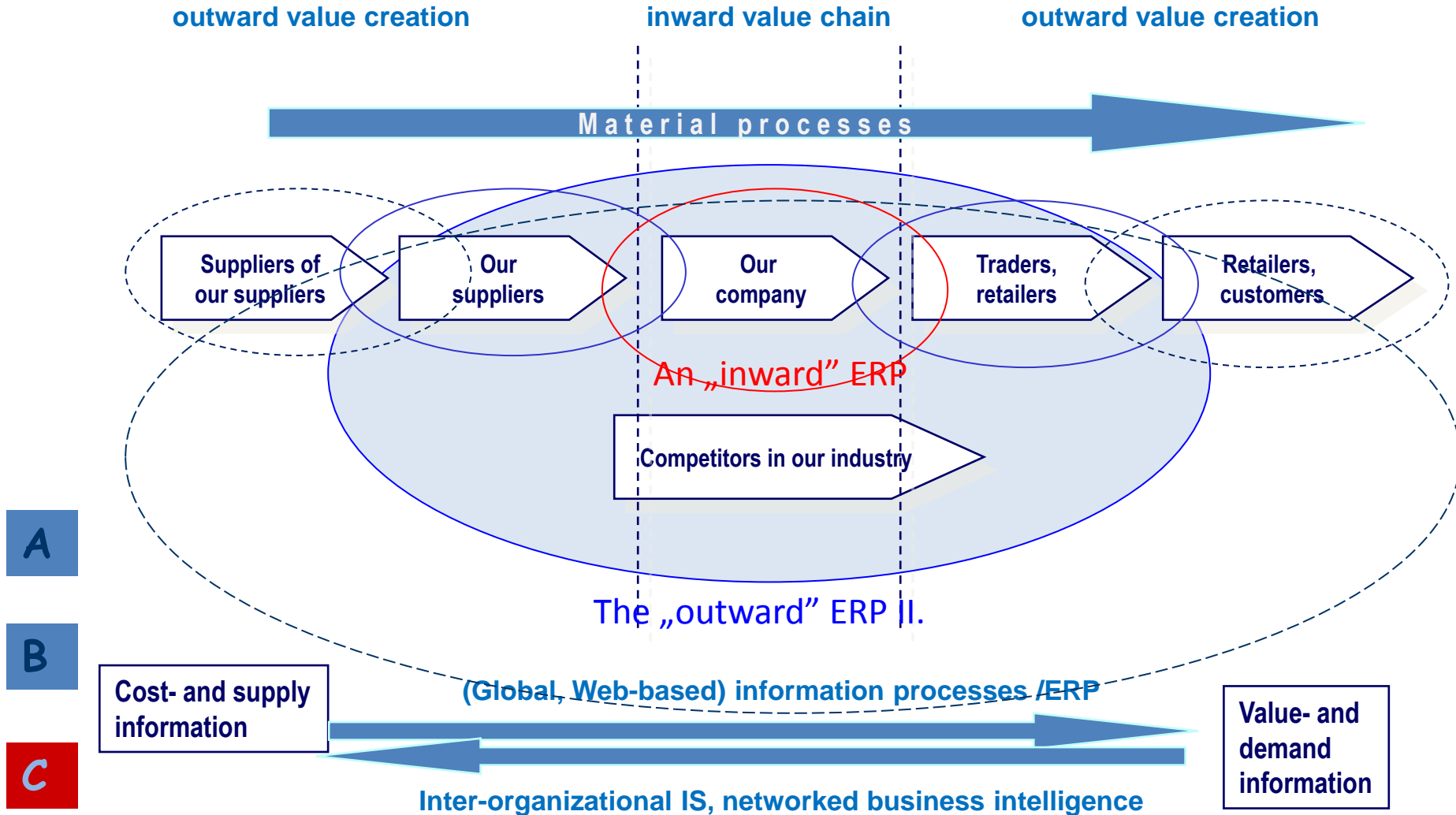


A New Labor: Competence Profiles of EUCIP





C/ Challenges for Researchers and Professionals: The augmented information system





What the ICT industry could give us:

ICT today equals

OPENNESS & COLLABORATION

as technology (e.g. social media) has opened borders, data- and knowledge-bases, the Internet serves as a world-library for all, and companies become to be „virtual”

TRANSPARENCY

nothing remains hidden in business, in society – in civil life; everyone can search for info and „control” any information

ACCESSIBILITY

as you can have access to any information, fast and cheap

SHARING & EMPOWERMENT

as we share all of our knowledge on the Internet; and as nearly all innovations are ICT-related: empower your business projects with ICT!

A

B

Has the train left the station for Hungary?

We use US technology, China-made tools,
we have jobs at Japanese, German, South-Korean support centers.
Can we change it somehow in the near future?

C



Can We Catch Up The Train?

- **YESTERDAY** the **Internet** was a platform to present content –
TODAY this is the arena of competition
- **YESTERDAY** „**collaboration**” meant organizing a meeting and being happy
the chairman offered 5 minutes
TODAY collaboration is spaceless, timeless, borderless and „*ubiquitous*”
- **YESTERDAY** **young** ones learnt from elders how to live and make business
TODAY we learn from Net Generation kids how to use new tools
- **YESTERDAY** everybody was a „digital **immigrant**” who had to learn
the language of computing
TODAY the new generation is a „digital **native**” – and they call
„immigrants” as **losers**
- **YESTERDAY** „change” was a rare **exception**
TODAY „change” is constant and is a must to response to
- **YESTERDAY** **education** was based on 100-500 years old, stable content
TODAY we **have to learn** new ICT content day by day and also **have to use**
all tools to jump onto The Train of the **Networked Economy**.

A

B

C

Nothing less will do.

Thanks for your kind attention.



Some sources

- Carr, Nicholas G.: Does IT Matter? Harvard Business Review, May 2003
 - Chaffey, D.: Information and Management, Pearson, 2011
 - Fonstad, N.O.: IT Enabled Leadership Report, INSEAD / CIONet, 2012
 - Davenport T.: Think Tank: living with ERP. CIO magazine (December 1998)
 - Dobay, P. MIS – ICT Projects: Reasons of Failure with Enforcing Change, Int. Conf. On Change Management, PTE KTK – Ohio University, Pécs, 5th May, 2005
 - Dobay P: Vállalati ERP döntések: egy „szárnycsapás” modell, IF2011 Felsőoktatási konferencia, Debrecen, Aug 2011
 - Fehér Péter: Az informatika helyzete Magyarországon 2009-2012, Egy felmérés-sorozat tanulságai; CIO.HU konferencia 2012
 - Fehér Péter: Kinek jelent a CIO? BCE – ITSMf kutatás, 2010
 - Heller, M.: The CIO Paradox, Bibliomotion, 2012
 - David A. Kelly: Time to Change the ERP?, [ebizQ](#) , 03/19/2006
 - Lane, M. S. and Koronios, 2007, A. Critical Competencies required for the role of the modern CIO, 18th Australasian Conference on Information Systems, Toowoomba, Australia, 5-7th December
 - Six Things Your CIO Needs to Know About Requirements Maturity , IAG Consulting, www.iag.biz, 2011
 - Weill, P. – Woerner, S.: The future of the CIO, MIT Sloan CISR Research Briefing, January, 2009
-