



2017-2018

Peking University
Guanghua School of Management
VIEWBOOK





MESSAGE FROM THE DEAN



QIAO LIU DEAN



Welcome to the Guanghua School of Management, Peking University! At Guanghua, we share an unshakable commitment to advancing management knowledge, inspiring innovations and developing business leaders for China and the global community. It is a commitment rooted in PKU's rich history, illustrious prestige and scholastic culture and born out of our longstanding belief in the transformative power of an education that broadens perspectives and changes mindsets.

Guanghua's vision begins with people. Our faculty, known for their deep understanding of China's rapidly changing economy and complex business ecosystem, continue to redefine business education by mixing international perspectives with local knowledge and applying cuttingedge methodology to tackle economics and management issues on both a local and global scale.

Guanghua is also blessed with students of the highest intellectual abilities. They come from all across the world and are united by a common desire to learn. Tapping into our extensive network of alumni, corporate partners and visiting executives, Guanghua offers the best platform to challenge conventional thinking in business. Together, we not only educate first-class business leaders for China, the world, and the 21st century, but also nurture individuals with professional competence and social responsibility who can make a positive difference.

Guanghua is a diverse and dynamic place: here, China embraces the world; the East meets the West; and the past leads to the future. We take pride in our culture and invite you to explore Guanghua.

Best wishes,





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"GUANGHUA'S STRATEGY MANAGEMENT COURSE HELPED ME IMMENSELY DURING THE PROCESS OF FOUNDING MY START-UP. DURING THE COURSE, PROF. WANG PRESENTED THE RONGCHANG LAUNDRY CASE AND INVITED ONE OF THE EXECUTIVES TO SPEAK TO OUR CLASS. FROM THERE, WE ESTABLISHED A STRATEGIC PARTNERSHIP. THAT IS THE POWER OF GUANGHUA."

WENDY MAO GUANGHUA PART-TIME MBA '16 FOUNDER OF LITTLE DRESS CLUB







INTERNATIONAL PROGRAMS

Mainland Chinese university according to the QS World Rankings 2016

International MBA

Develop the skills needed to succeed in the dynamic landscape of global business. This program is designed for highly motivated young business managers. It emphasizes practical skills, experiential learning and cutting-edge theory.

2 Years - Full-time Learn more at mba.pku.edu.cn/english attend class with

05

of the world's brightest students (2016 Freshman cohort)

Guanghua-Kellogg Executive MBA (GKEMBA)

A joint degree with Northwestern University's Kellogg School of Management, GKEMBA provides unparalleled management expertise, international business insight and a top-tier global alumni network.

22 Months - Part-time

Learn more at
guanghua.kellogg.northwestern.edu

Doing Business in China (DBIC)

The DBIC program provides students with the critical and essential tools to understanding how to do business in China through a combination of subject-specific modules, company visits and cultural activities.

Short-term exchange program
Learn more at pkudbic.com

Executive Education

Offering both open and customized modules, the program utilizes the talents of business leaders and leading thinkers in management education for an impactful learning experience for executives and organizations.

Open & Customized Courses
Learn more at en.gsm.pku.edu.cn









CHINESE PROGRAMS

Master of Finance ranked

by 2016 Financial Times' Global pre-experience finance programs

Undergraduate (UG)

A highly selective program, the UG trains promising young leaders to become high-achieving business professionals. The curriculum bridges cutting-edge theory with handson training and offers a broad-based management education.

4 Years - Full-time Learn more at gsm.pku.edu.cn

Master of Professional Accounting (MPAcc)

The program is committed to cultivating highly skilled financial and accounting experts. This two-year program covers core accounting and financial courses and emphasizes training in policy, leadership, business ethics and internationalization.

2 Years - Full-time Learn more at gsm.pku.edu.cn

Master of Social Enterprise Management (MSEM)

MSEM trains professionals with a passion for a career in the public sector. The program integrates management coursework with a rigorous internship program.

2 Years - Full-time Learn more at gsm.pku.edu.cn/msem

Master of Finance (MFin)

A pre-experience program, MFin cultivates future financial leaders. Our rigorous curriculum focuses on advanced theoretical and quantitative tools, as well as international and emerging market financial markets.

2 Years - Full-time Learn more at gsm.pku.edu.cn

MBA

(part-time and full-time programs)

Develop the skills needed to succeed in the dynamic landscape of both the Chinese and global business environment. This program emphasizes practical skills, experiential learning and cutting-edge theory.

2 Years Learn more at gsm.pku.edu.cn

PhD

The PhD program is designed for scholars with outstanding intellectual abilities and a strong passion for research. Graduates become excellent researchers and faculty members at leading research institutions and universities.

4-5 Years - Full-time Learn more at gsm.pku.edu.cn

Executive MBA

The EMBA program features an integrated curriculum that prepares Chinese executives to succeed in China, Asia and the world. The program emphasizes business practices, strategy and execution.

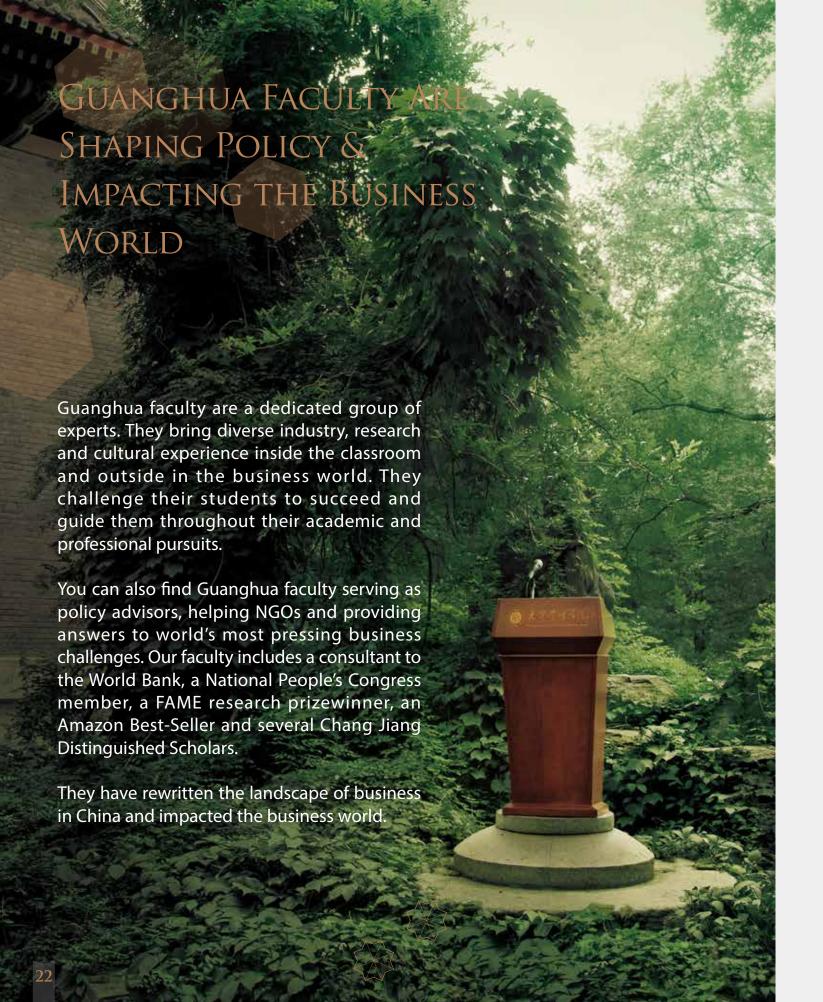
2 Years - Part-time Learn more at gsm.pku.edu.cn



"WITH MY PREVIOUS BACKGROUND, AS WELL AS THE EXPERIENCE I RECEIVED AT THE GUANGHUA-KELLOGG PROGRAM, I BELIEVE THAT THE DOORS ARE OPEN FOR MY FUTURE CAREER."

OLAF ZILKENS
GUANGHUA-KELLOGG EXECUTIVE
MBA '16
FOUNDER OF CHALLET







Hongbin CAI **Professor of Applied Economics**

Hongbin CAI is a renowned China economist and author. His groundbreaking research focuses on microeconomics, industrial organization, corporate finance, and Chinese economy and has been published in top international journals. Active in the business community, CAI serves as a consultant for the World Bank and the Asian Development Bank. He is also an elected Fellow and a Council member of the Econometric Society.



Ting-ju (Jack) **CHIANG**

Associate Professor of Organization Management

Jack CHIANG has dedicated his life to advancing Chinese management theory and developing his students. In both his research and courses, CHIANG integrates both academic and practical elements, as well as Western and Chinese business practices. His research offers specific insight into leadership and the Chinese workplace. An award-winning educator, he teaches MBA and PhD courses.



Paul Gillis

Co-director of Guanghua's IMBA program, Professor of Practice (Accounting)

With over 35 years of accounting expertise, Paul Gillis' resume includes an extensive, 28-year career at PwC in the U.S, Singapore and China. Most notably, Gillis established PwC's Singapore expatriate tax practice and its China practice. Gillis is a prominent member of the international accounting community and he brings his unique brand of China expertise to the classroom.



Li JIN Associate Dean, Co-chair of the Finance Department

A world-class scholar on emerging markets, Li JIN's research focuses on empirical corporate finance and empirical asset pricing. JIN uses China as a strategic research site to study investor behavior, in order to shed new light on behavioral finance and household finance literatures. He splits his time between Guanghua and Oxford University as a Professor of Emerging Market Finance.



Jeffrey Towson

Professor of Investment

Nicknamed the "Dean of Deals," Jeffrey Towson is an investor and advisor with 15+ years of experience across the US, China and the Middle East. He is the Managing Partner of Towson Capital, a niche investment and advisory firm focused on healthcare and cross-border deals. Towson is also a best-selling author, most known for The One Hour China Book, which explains the key China trends impacting the West



Rui WANG **Associate Professor** of Marketing

Rui WANG is driven by a desire to understand the Chinese market through marketing channels and international brand valuation. WANG's research on marketing channels focuses on how both e- commerce and traditional channels connect a company to its consumers or facilitate B2B trades. Working with the Chinese government, her team is developing a new standardized valuation for China's luxury brand market.



Jing XU
Associate Professor of Marketing

Jing XU is a marketing expert. XU's ground-breaking research involves using psychological theories to understand how consumers form judgments and the process by which they make product choices. In particular, she is interested in studying how environmental cues or factors influence a consumer's tendency to seek uniqueness in product choices. XU teaches undergraduate and MBA level courses in Consumer Behavior and doctoral seminars.



Executive Director of IMBA program,
Associate Professor of Finance

Longkai ZHAO is a financial expert with a gift to analyze numbers and statistics through the stories they tell. His research is uniquely interdisciplinary and demonstrates his commitment to push finance and Chinese business to be international in both name and practice. His main areas of expertise are international finance, corporate finance, international joint ventures, Chinese firms and cross-cultural finance.



Wei ZHANG
Associate Professor
of Applied Economics

Wei ZHANG refined his passion for medicine to an expertise in health care policy, management and innovation while studying for his PhD in Health Care Policy at Harvard University. An expert in China's health care reform, health care policy, health care management and health care innovation, ZHANG conducts original research and is regularly invited to speaking engagements on the topic. He teaches executive education courses.



张影

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Ying ZHANG

Audi Professor of
Marketing and
Behavioral Science

Ying ZHANG's expertise lies in consumer psychology, branding and marketing strategy. ZHANG analyzes the relationships and interactions of every day consumers through the critical lenses of marketing and psychology. In his work, he applies psychological tools to analyze consumer decisions and explores strategies that help companies better motivate and manage customer relations. He teaches marketing strategy and consumer psychology.



黎安

Li-an ZHOU

Applied Economics
Department Chair,
Professor of Applied
Economics

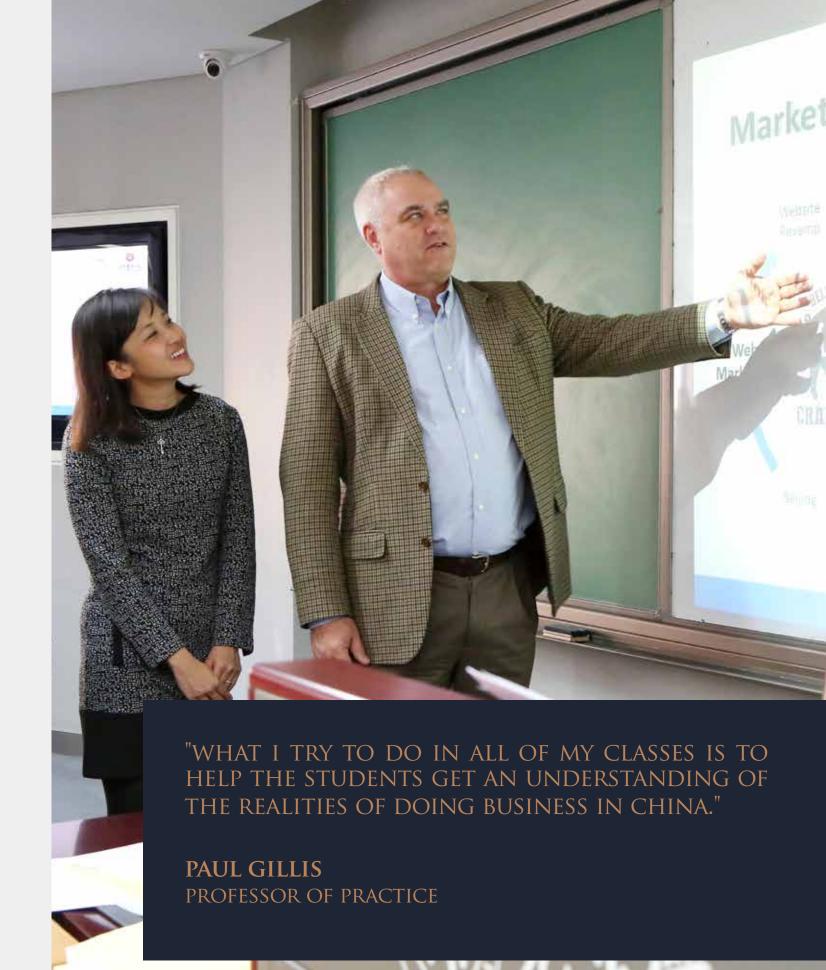
Accomplished researcher, policy advisor, and author, Li-an ZHOU investigates China's political economy. His research focuses on the motivation and incentives of Chinese government officials and the significant impact they have on China's economy. The winner of the Peking University Excellence in Teaching Award and the LI Yining Excellence in Teaching Award, ZHOU undoubtedly plays an integral role within the university.



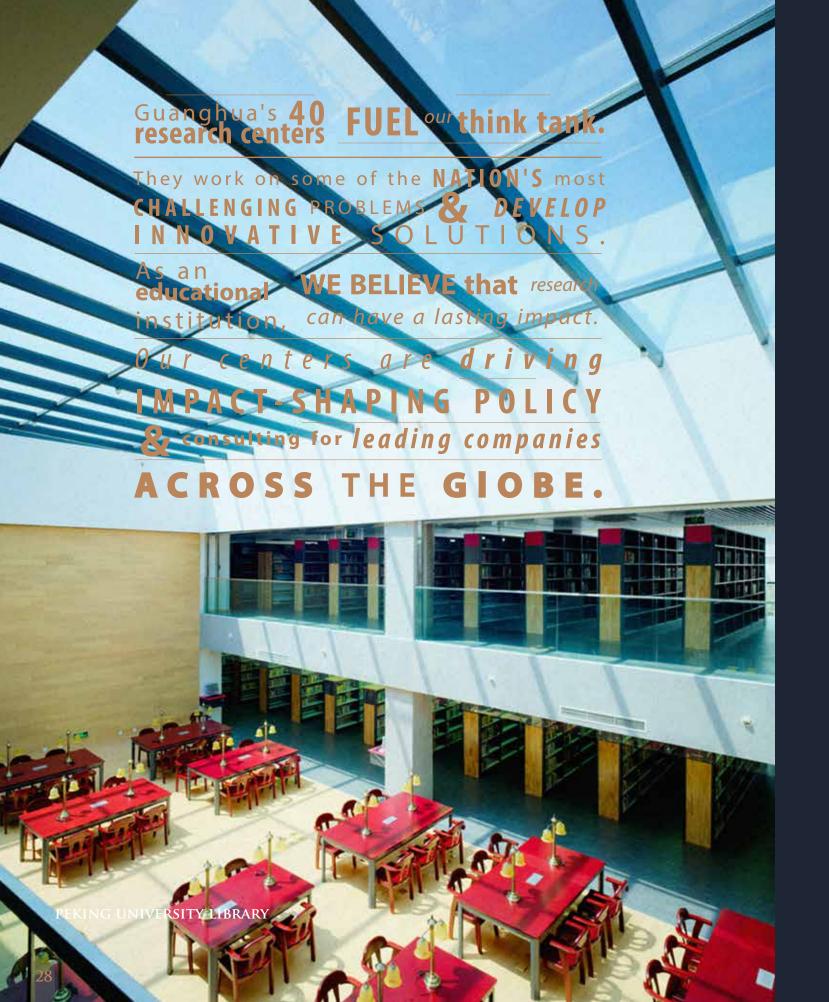
Xin ZHAI

Assistant Dean,
Associate Professor
of Operations
Management

Xin ZHAI is an operations management expert. A dynamic professor, ZHAI chooses to utilize creative elements to help her students better understand the material. Instead of traditional course materials, she uses interactive simulations and games to illustrate theoretical concepts and strategic implementation. ZHAI believes that active engagement with students helps better prepare them for real world experiences.







THE GUANGHUA THINK TANK

Academy of Finance and Development, Peking University Brand Research Center

Business Intelligence Research Center for Financial Analysis and Investment

Peking University Center for Innovation and Entrepreneurship

Center for International Accounting and Finance

Center for Management Science of Peking University

Center for Responsibility and Social Value

Center of Economic Analysis and Forecasting

Peking University Center on China Low Carbon Development

Center on Sino-USA Market Economy and Management

China Center for Small and Medium-sized Enterprises Development

Chinese Enterprise Management Study Center

Guanghua-Audi Research Institute of Management

Guanghua-Baodao Corporate Information & Innovation Research Center

Guanghua-Cisco Leadership Institute

Guanghua Lab of Behavioral Science

Guanghua-Poly Art Management Research Center

Guanghua Research Center of Behavioral Science Institute of Business Research

Institute of China Economy and WTO Institute of Economic Policy Research

Institute of Poverty Research

Peking University International Operation Management Institute

Luen Thai Center for Supply Chain System Research & Development

Peking University Management Case Study
Center

Market Economy Academy

National Center for Financial Research

National High-Tech Industrial Development Zone

Development Strategy Institute

New Finance Research Center

New Media Marketing Research Center

PKU-Guanghua Fubon Center for Finance

Research Center for Financial Risk Management

Research Center for Venture Capital

Peking University Research Center of Finance & Securities

Research Center of Financial Mathematics and Engineering

Research Center of Monetary Policy and Financial Situation

Research Center on Distribution Economy & Management

Peking University Strategic Research Academy

Town Economy and Local Finance Research Center of Guanghua





Guanghua "Go Green" Initiatives: DONATE your old textbooks to the incoming class

BEAUTIFY campus by picking up trash



Guanghua Global Service Month: ORGANIZE a community service activity in May

> Loving Hearts Society of PKU: VOLUTEER your time to help provide services to disabled people

Tianjin Migrant Family Days: **TEACH** migrant children across China

PKU Cat Society: FEED the feline friends of PKU

Boya Library: DONATE your time and books to establish libraries in poverty-stricken schools across China

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WE ALSO EMBED **INTEGRITY AND** SOCIAL IMPACT IN OUR CURRICULUM.

The Guanghua family believes in giving back.

No matter the scale or size, our students, faculty, staff and alumni believe that we all must play a part in the betterment of our society.

That is why Guanghua became the first mainland Chinese school to launch a Global Service Month. Every May, the global Guanghua family engages in community service activities. It is also why we encourage students to get involved with the over 200 clubs and organizations on

And we embed this thinking into our curriculum. Students in most programs are required to take a business ethics course; and, in partnership with Yintai Holdings, Guanghua offers a Master in Social Enterprise Management to train a new generation of social innovators creating positive impact.

At Guanghua, we use our talents and expertise for more than excelling in the business world, we use them to organize clothing drives, pick up trash at beaches and teach migrant children across China (to name a few).











Located in the heart of China

& Connected to the World.





Weiming "No Name" Lake

It is rumored that people were so entranced by the beauty of Weiming Lake that no one dared to name it. So, till this day, it is called the "No Name" Lake. The lake is the focal point of campus life throughout the year- from students studying under cherry blossoms in the spring, ice-skating in the winter to basking in the sun during the summer months.



Peking University West Gate

Throughout the year, you can see visitors from around the world posing in front of the West Gate. In fact, it's one of the most historic sites in the city.



The Food Quad

From Beijing noodles to Korean Bibimbap and sandwiches, the Food Quad is home to a number of restaurants and is the center of student life and activity. Yet, the best part is the price- most meals are subsidized to accommodate a limited student budget.



GET INVOLVED IN OVER 200 PEKING UNIVERSITY ASSOCIATIONS

PKU African Students' Association

PKU Commercial Student Leadership Network

PKU Japanese Students' Association

PKU Korean Students' Association

PKU Latin American Students' Association

PKU Malaysian Students' Association

PKU Mountaineering Association

PKU Russian Students' Association

PKU Singapore Students' Association

PKU Students' International Communication Association

PKU Thai Students' Association

PKU Western Students Union

Association for Entrepreneurial Investment

Badminton Team

Career Development Association

Chess Team

Debating Council

Football Team

Guanghua International Students Association

Guanghua Presentation Club

Guanghua Student Union

Innovation Society

Men & Women's Basketball Teams









The place where global SHAPERS & Innovators come to share their knowledge.



DAVID CAMERON
FORMER BRITISH
PRIME MINISTER



MICHELLE OBAMA
FORMER US
FIRST LADY



DAVID BECKHAM
FOOTBALLER



JEFF IMMELT CEO OF GENERAL ELECTRIC



BILL GATES



BOBBI BROWN
FOUNDER OF
BOBBI BROWN COSMETICS

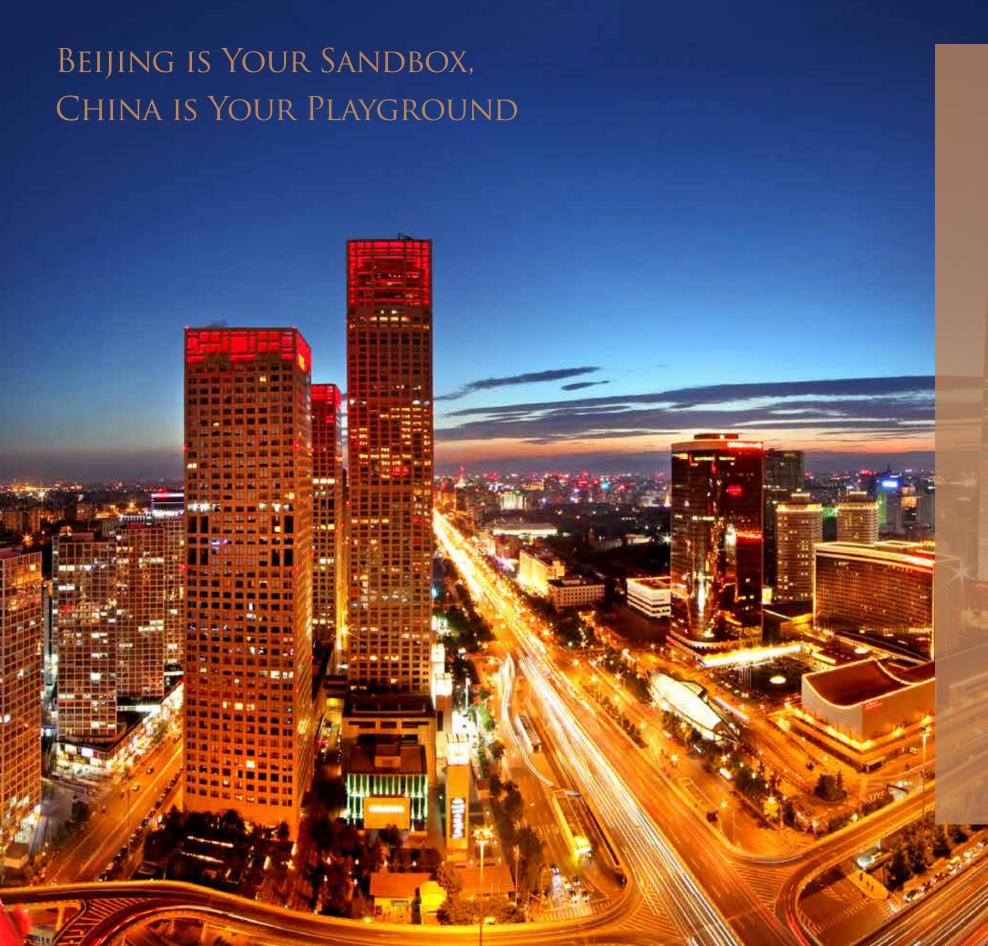


James Gorman CEO of Morgan Stanley



ABDUL KALAM

FORMER PRESIDENT OF



Beijing is a city of neighborhoodseach one adds to the city's rich cultural and political legacy.

Catch the bus from the PKU East Gate, head down Chengfu Road and you will find residential housing next to some of the best universities in the country. From there, you can take a quick cab ride to China's Silicon Valley to visit the HQs of Baidu, Alibaba, Tencent and Google or pitch your start-up ideas to a VC. Here, tech dreams are born.

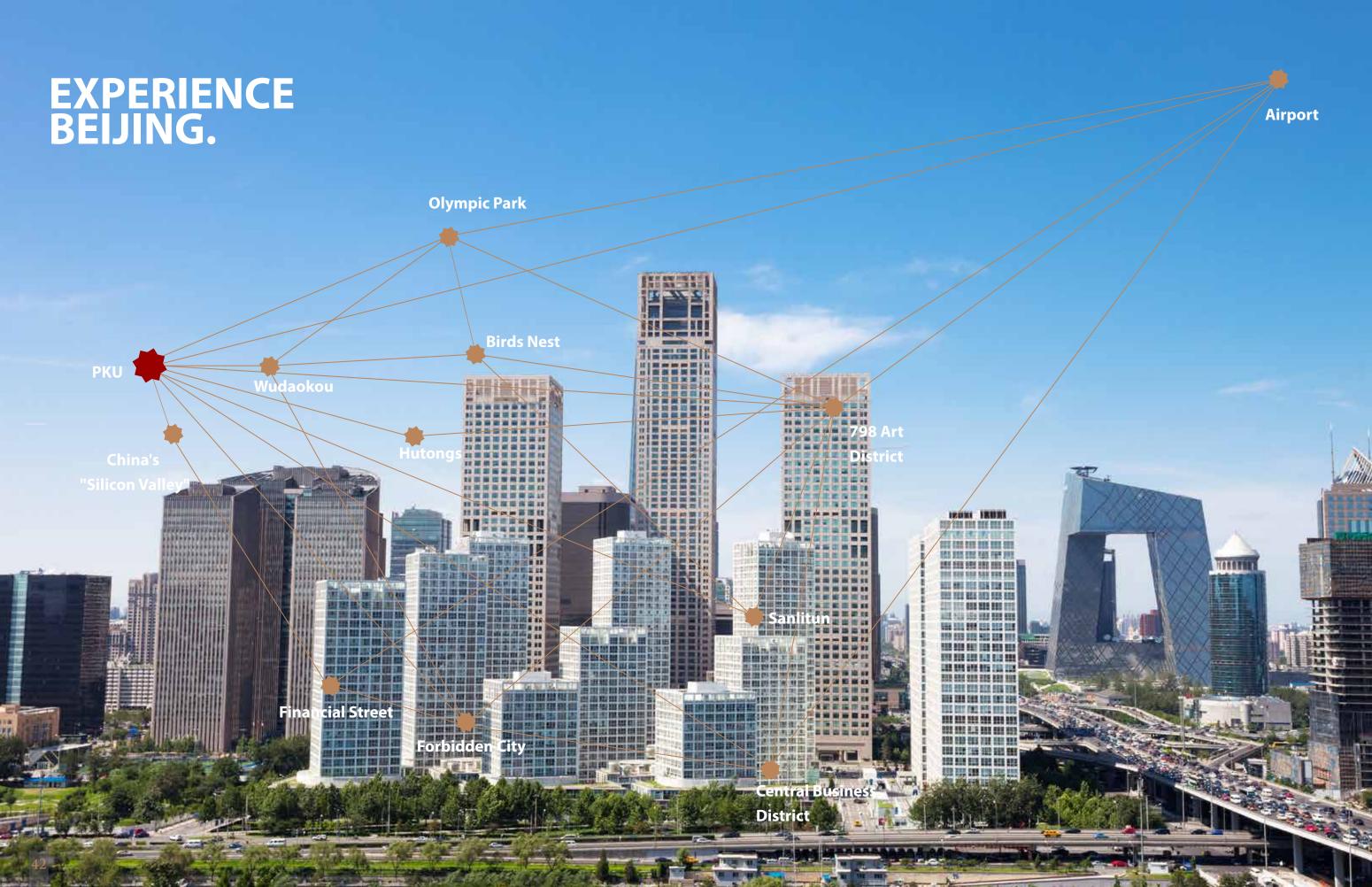
If you take the subway east, you can explore Sanlitun- a popular international spot for foreigners and Chinese, alike. There, you can shop (or window shop) at Alexander McQueen, splurge at H&M, enjoy fine eateries, or simply grab a burger and a beer with some friends.

Interested in Chinese culture? Then, you can temple hop in Beijing's oldest neighborhoods- the hutongs. These traditional structures host some of Beijing's real treasures from live music and cultural performances to historic sites such as Lama Temple.

Head back west and the scenery takes a dramatic shift. Glittery skyscrapers and business professionals dot the landscape of the Financial District. Here, lattes energize busy professionals at the Big Four and stock market tickers seem to be the only news that matters.

Yet, nothing better symbolizes Beijing than the Great Wall- one of Beijing's six Unesco World Heritage Sites. Attempt to climb to the top of the Great Wall or take a cable car to enjoy the beautiful, mountainous scenery.

In Beijing, the possibilities are endless.



INTERNATIONALIZATION is not just a BUZZ word. It's a way of life.



A PIM GLOBAL NETWORK MEMBER

FLIGHT CLASS SEAT



PKU GUANGHUA STUDY ABROAD

UNIVERSITY OF TEXAS AUSTIN, MCCOMBS

Austin, USA

UNIVERSITY OF WASHINGTON, FOSTER

Seattle, USA

MIT, SLOAN

Cambridge, USA

UNIVERSITY OF PENNSYLVANIA, WHARTON

Philadelphia, USA

UNIVERSITY OF SOUTHERN **CALIFORNIA** MARSHALL

Los Angeles, USA

UNIVERSITY OF CALIFORNIA LOS ANGELES, ANDERSON

Los Angeles, USA

UNIVERSITY OF NORTH CAROLINA, KENAN-FLAGLER

Chapel Hill, USA

UNIVERSITY OF BRITISH COLUMBIA, SAUDER

British Columbia, Canada

YORK UNIVERSITY, SCHULICH

Toronto, Canada

HONG KONG UNIVERSITY OF SCIENCE & **TECHNOLOGY**

Hong Kong

SEOUL NATIONAL UNIVERSITY

Seoul, Korea

YONSEI UNIVERSITY

Seoul, Korea

NATIONAL UNIVERSITY OF SINGAPORE

Singapore

NATIONAL TAIWAN UNIVERSITY

Chinese Taipei

HITOTSUBASHI UNIVERSITY, ICS

Tokyo, Japan

TEL AVIV UNIVERSITY, COLLER

Tel Aviv, Israel

THE UNIVERSITY OF MELBOURNE

Melbourne, Australia

THE UNIVERSITY OF QUEENSLAND

Queensland, Australia

WHU-OTTO BEISHEIM SCHOOL OF MANAGEMENT

Vallendar, Germany

RAMON LLULL UNIVERSITY, ESADE

Barcelona, Spain

ESSEC BUSINESS SCHOOL

LONDON SCHOOL OF ECONOMICS

London, England

UNIVERSITY OF WARWICK

Coventry, England

COPENHAGEN BUSINESS SCHOOL

Copenhagen, Denmark

THE UNIVERSITY OF EDINBURGH

Edinburgh, Scotland

CORNELL UNIVERSITY, JOHNSON

Mount Vernon, USA

COLUMBIA UNIVERSITY

New York City, USA

DUKE UNIVERSITY, FUQUA

Durham, USA

EMORY UNIVERSITY, GOIZUET

Atlanta, USA

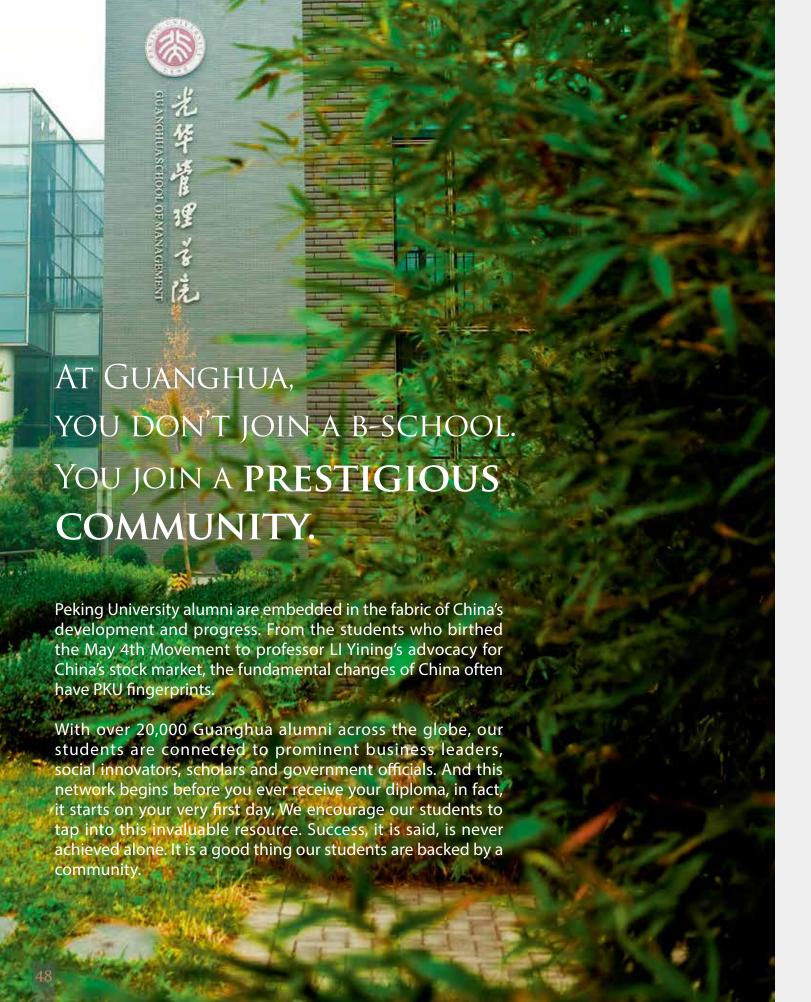
NEW YORK UNIVERSITY, STERN SCHOOL OF BUSINESS

New York City, USA

NORTHWESTERN UNIVERSITY, KELLOGG

Chicago, USA





NEXT STEPS

Interested in learning more about Guanghua?

Contact our Admissions Office to speak with an admissions officer, a program ambassador or schedule a visit to our campus.

Visit Online

en.gsm.pku.edu.cn
instagram/pku_guanghua
youtube.com/user/pkuguanghua

Take A Tour of Campus

Peking University Beijing Campus
5 Yiheyuan Road
Haidian District, Beijing, China 100871

Talk to Admissions

Undergraduate, Master's and PhD

Email: admission@gsm.pku.edu.cn **Telephone:** +86 10 6274-7014

+86 10 6274-7015

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Telephone: +86 10 6274-7295

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Telephone: +86 10 6274-7299

Master of Professional Accounting

Email: mpacc@gsm.pku.edu.cn **Telephone:** +86 10 6274-7117
+86 10 6274-7118

Executive MBA

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Executive Education

Email: exed@gsm.pku.edu.cn
Telephone: +86 10 6274-7000

