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**PLANNING OF MATERIAL FLOWS
IN THE SUPPLY CHAIN
BASED ON ALGORITHMS OF ERP SYSTEMS**

THEORY, CASE STUDIES, WORKSHOP



POZNAN SCHOOL OF LOGISTICS


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**PART 1
DISTRIBUTION REQUIREMENTS PLANNING
DRP I**

THEORY, CASE STUDIES, WORKSHOP




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THEORY




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Title: DISTRIBUTION REQUIREMENTS PLANNING – DRP I
Author: PhD. Eng. ROMAN DOMAŃSKI, PhD. Eng. MICHAŁ ADAMCZAK

DEFINITION 4

Distribution requirements planning - DRP I
is adapts the material requirements planning method (MRP I)
to meet the demands of the flow of goods
in multi-level distribution networks.

There is a special procedure to be put to use
only in the and supply chain distribution.



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INPUT DATA 5

The following input data is used in distribution requirements planning:

- gross requirements,
- the structure of distribution channels (distribution structure),
- free inventory,
- delivery size,
- delivery cycles.


Gross requirement for a given product (orders, forecasts) at the specific level of distribution channel is calculated based on the structure of the distribution.

The distribution channel should be understood as a concrete path a product travels in the distribution network.

Stock quantity (records) is defined by disposable stock.

Delivery lot size is determined using one of the lot sizing models.

Delivery lead time is the period of time between order placement and delivery.



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OUTPUT DATA 6


The following output data can be determined based on input data:

- net requirements,
- delivery planning,
- order planning.

Net requirements denote real requirements of the distribution network link less the available stock level.

Planned deliveries determine delivery lead times and sizes required to meet net requirements.

Planned orders determine delivery lead times and sizes required to meet net requirements.



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PURPOSE 7

The purpose of DRP I is to **eliminate all stocks in the network** - as understood in inventory management, **namely safety stock and cycle stock at all levels of the distribution network, outside points of sale.**

Safety stock is created for each product at the points of sale level to counter the risk of demand fluctuations.

Safety stock ensures that the requirements are met continuously if the demand exceeds disposable stock levels (even though the level of disposable stock is zero, the demand can be still met from the safety stock).

In such cases safety stock must be replenished as soon as possible.

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MECHANISM AND ESSENCE OF THE DRP I 8

MECHANISM

- Requirement forecast is prepared for each final point of sale.
- This requirement forecast provides a basis for drawing up a delivery schedule for each final point of sale.
- Order schedule is developed for each final point of sale based on the requirement forecast.
- Order schedule for the lower link in the supply chain automatically becomes a requirement forecast for a higher link it is supplied by in the distribution network.
- This situation is repeated at subsequent (higher) levels of the distribution network. The entire distribution network can be controlled by one shared planning mechanism.

ESSENCE

The orders from lower distribution links constitute requirement forecasts for higher distribution links.

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ORDER NETTING PRINCIPLE

A product sales forecast is equal to the requirement for this product.
Net requirement is calculated by comparing the amount of inventory in stock and in orders with the sales forecast - by subtracting stock quantity from sales forecast.
Net requirements provide a basis for further sales forecasting in the distribution network.

TIME PHASING PRINCIPLE

Time phasing means the total forecast is spread over particular distribution network links over a time scale.
Time phasing, assuming the familiarity with order lead time (delivery cycle) allows for defining the exact moment in which sales forecasts will occur at specific levels of the distribution network.

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DRP I PRINCIPLES 10

TIME BUCKETS

There are two time buckets:

- short - man hour, shift, workday,
- long - work week, decade, month.

STOCK CALCULATION MOMENT

There are two stock calculation models:

- at the opening of the day,
- at the closing of the day.

Stock sizing based on all-time stock is recommended for short time buckets.

There are no specific recommendations for stock calculation for long time buckets.

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DRP I PRINCIPLES 11

Stock calculation at the opening of the day

- stock calculated in period n is the result of subtracting sales forecast and stock level in period m, increased by deliveries which have arrived in delivery period m - e.g. stock (20) less sales forecast (10) in the first period = stock (10) in the second period (opening stock)

Time buckets	1	2	3	4	5
Sales forecast	10	5	15	20	5
Disposable stock	20	10	5	10	10
Net requirements			10	10	
Planned delivery			20	20	
Planned orders		20	20		

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Stock calculation at the closing of the day

- stock calculated in period n is the result of subtracting sales forecast and stock level in period n, including the deliveries which have arrived in delivery period n - e.g. stock (20) less sales forecast in the second period (5) = stock (15) in the second period (all-time stock).

Time buckets	1	2	3	4	5
Sales forecast	10	5	15	20	5
Disposable stock	20	15	0	0	0
Net requirements				20	5
Planned delivery				20	20
Planned orders			20	20	

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RETAIL - WHOLESALE PLANNING DESCRIPTION

The distribution network is composed by two retailers (R1 and R2) who stock up at the same wholesaler (W). Other data:

- sales forecasts for R1 and R2 have been included in the table
- stock: for R1 = 40 units, for R2 = 30 units, for W = 120 units
- delivery quantity: for R1 = 20 units, for R2 = 25 units, for W = 40 units
- delivery cycle: R1 = 2 weeks, for R2 = 1 week, for W = 2 weeks.

Calculate DRP schedule for the period January - February

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RETAIL - WHOLESALE PLANNING INPUT DATA

After input data has been entered DRP schedule has the following form (table). The sales forecast line displays weekly forecasts for both retailers. In order to facilitate the calculations for each link the following data has been entered: disposable stock quantity (S), delivery quantity (DQ) and delivery cycle (DC). The first forecast week displays disposable stock levels for each link.

	Time buckets	January				February			
		1	2	3	4	1	2	3	4
R1	Sales forecast	15	20	15	25	20	15	25	20
	Disposable stock	40							
S = 40	Net requirements								
DC = 2	Planned delivery								
	Planned orders								
R2	Sales forecast	25	30	30	25	35	35	20	35
	Disposable stock	30							
S = 30	Net requirements								
DC = 2	Planned delivery								
	Planned orders								
W	Sales forecast								
	Disposable stock	120							
S = 120	Net requirements								
DC = 40	Planned delivery								
	Planned orders								

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RETAIL - WHOLESALE PLANNING CALCULATIONS

Schedule calculations for R1 and R2 have been completed accordingly (table for R1 and R2). With the use of DRP I method we can move orders from lower distribution links (planning retailer orders R1 and R2) on higher link requirement forecasts in the distribution network (wholesaler W sales forecast). Schedule calculations for W are performed using the same model.

	Time buckets	January				February			
		1	2	3	4	1	2	3	4
R1	Sales forecast	15	20	15	25	20	15	25	20
	Disposable stock	40	25	5	10	5	5	10	5
S = 40	Net requirements		10	15	15	10	15	15	15
DC = 2	Planned delivery								
	Planned orders	20	20	20	20	20	20	20	20
R2	Sales forecast	25	30	30	25	35	35	20	35
	Disposable stock	30	5	0	20	10	0	5	
S = 30	Net requirements	25	30	5	15	25	20	30	
DC = 2	Planned delivery	25	50	25	25	25	25	50	
	Planned orders	25	50	25	25	25	25	50	
W	Sales forecast	45	70	45	45	45	50	0	
	Disposable stock	120							
S = 120	Net requirements								
DC = 40	Planned delivery								
	Planned orders								

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RETAIL - WHOLESALE PLANNING RESULTS

	Time buckets	January				February			
		1	2	3	4	1	2	3	4
R1	Sales forecast	15	20	15	25	20	15	25	20
	Disposable stock	40	25	5	10	5	5	10	5
S = 40	Net requirements		10	15	15	10	15	15	15
DC = 2	Planned delivery								
	Planned orders	20	20	20	20	20	20	20	20
R2	Sales forecast	25	30	30	25	35	35	20	35
	Disposable stock	30	5	0	20	10	0	5	
S = 30	Net requirements	25	30	5	15	25	20	30	
DC = 2	Planned delivery	25	50	25	25	25	25	50	
	Planned orders	25	50	25	25	25	25	50	
W	Sales forecast	45	70	45	45	45	50	0	
	Disposable stock	120	75	5	0	35	30	25	15
S = 120	Net requirements		40	45	10	15	25		
DC = 40	Planned delivery		40	80	40	40	40		
	Planned orders	40	80	40	40	40	40		

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WHOLESALE - REGIONAL WAREHOUSE PLANNING DESCRIPTION

The distribution network is created by two wholesalers (W1 and W2) who stock up at the same regional warehouse (RW). Other data:

- sales forecasts for W1 and W2 (retail orders) have been presented in the table
- stock: for W1 = 120 units, for W2 = 100 units, for RW = 250 units
- delivery quantity: for W1 = 20 units, for W2 = 50 units, for RW = 250 units
- delivery cycle: for W1 = 2 weeks, for W2 = 1 week, for RW = 2 weeks.


Wholesaler W1 is the same link, as in the example above - it has already been calculated. It is necessary to calculate the value for the second wholesaler (W2) and regional warehouse (RW). Calculate DRP schedule for the period January - February.

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WORKSHOP



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EXERCISE 26


The distribution network is composed by:

- two retailers (R1 and R2) who stock up at the same wholesaler (W1),
- two retailers (R3 and R4) who stock up at the same wholesaler (W2),
- both wholesaler (W1 and W2) stock up at the same regional warehouse (RW).

Other data:

	R1	R2	R3	R4	W1	W2	RW
Stock	30	20	40	30	50	60	120
Delivery quantity	20	25	30	25	50	60	100
Delivey cycle	1	2	2	1	3	2	1

Calculate DRP schedule for the period January - February




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PART 2
MATERIAL REQUIREMENTS PLANNING
MRP I
THEORY, CASE STUDIES, WORKSHOP




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PART 2.1 29

THEORY



Title: DISTRIBUTION REQUIREMENTS PLANNING – DRP I
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DEFINITION 30


Material requirements planning (MRP I)

is a method of planning and controlling stocks

to be able to meet the requirements for product components.

MRP schedule represents the requirements (quantities) spread over time,

along with component arrival times and requirement delivery times.



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INPUT DATA 31

The following input data is used in distribution requirements planning:

- gross requirements,
- the product structure,
- free inventory,
- delivery size,
- delivery cycles.

Gross requirement is the requirement for a given element (orders, forecasts) at a fixed level of product complexity, calculated based on the product structure and production program.

Product structure is a list of all assemblies, subassemblies and parts that a given product is composed of, along with the definition of the relationships between those elements and the quantities required to make one product item.

Stock quantity (records) is defined by disposable stock.

Delivery lot size is determined using one of the lot sizing models.

Delivery lead time is the period of time between order placement and delivery.

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OUTPUT DATA 32

The following output data can be determined based on input data:

- net requirements,
- delivery planning,
- order planning.

Net requirement is the requirement quantity for a given element less its quantity available in stock.

Planned deliveries determine delivery lead times and sizes required to meet net requirements.

Planned orders determine delivery lead times and sizes required to meet net requirements.

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PURPOSE 33

The purpose of MRP I is, among others,

to ensure the required level of customer service at each stage of the production process,

to balance production size and distribution

with existing constraints - bottlenecks (closed MRP loop),

to minimize the levels of stock and work in progress.

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MECHANISM AND ESSENCE OF THE MRP I 34

MECHANISM

- A requirement forecast is prepared for each final product.
- This requirement forecast provides the basis for preparing the product receipt (delivery) schedule.
- Receipt (delivery) schedule is the basis for developing product release schedule (orders).
- Finished product release (order) schedule automatically becomes a requirement forecast for its component elements at a lower structure level.
- The same applies to subsequent (lower) levels of product structure. Thus the entire distribution network can be covered under one shared planning mechanism. It may be a point of departure for improving the functioning of the production and procurement system.

ESSENCE

Element order at higher structure levels constitute a requirement forecast at lower product structure levels.

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MRP I PRINCIPLES 35

ORDER NETTING PRINCIPLE

Net requirement quantity is calculated by comparing and subtracting the quantity of items in stock and in orders from gross requirements.

TIME PHASING PRINCIPLE

Time phasing, assuming the familiarity with order lead time (delivery cycle) allows for defining the exact moment of the production launch for particular components.

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MRP I PRINCIPLES 36

TIME BUCKETS

There are two time buckets:

- short - man hour, shift, workday,
- long - work week, decade, month.

STOCK CALCULATION MOMENT

There are two stock calculation models:

- at the opening of the day,
- at the closing of the day.

Stock sizing based on all-time stock is recommended for short time buckets.

There are no specific recommendations for stock calculation for long time buckets.

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CASE STUDIES

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PLANNING FINISHED PRODUCT - ASSEMBLIES DESCRIPTION

Product structure is created by two assemblies (Z1 and Z2), which combine directly into a finished product (W).

It takes 2 items of assembly Z1 and 1 item of assembly Z2 to manufacture finished product W.

Other data:

- gross requirement for finished product W is shown in the table,
- W stocks = 25 units,
- W delivery size = 50 units,
- W delivery cycle = 2 weeks.

Calculate MRP schedule for the period January - February

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PLANNING FINISHED PRODUCT - ASSEMBLIES INPUT DATA

After input data has been entered, the MRP schedule has the following form (table). For a finished product, the gross requirement line displays weekly requirement. The following data has been entered to facilitate finished product calculations: disposable stock quantity (S), delivery quantity (DQ) and delivery cycle (DC). Opening level of disposable stock for a finished product is displayed in schedule week 1.

	Time buckets	January				February			
		1	2	3	4	1	2	3	4
W	Gross requirement					15	20	25	20
	Disposable stock	25							
	S = 25								
	DC = 50								
	DC = 2								
Z1 (2)	Gross requirement								
	Disposable stock								
	Net requirements								
	Planned delivery								
	Planned orders								
Z2 (1)	Gross requirement								
	Disposable stock								
	Net requirements								
	Planned delivery								
	Planned orders								

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PLANNING FINISHED PRODUCT - ASSEMBLIES CALCULATIONS

Calculations should be performed according to the standard presented in the lesson on DRP I. The stock is calculated as of the start of day - opening stock.

	Time buckets	January				February			
		1	2	3	4	1	2	3	4
W	Gross requirement					15	20	25	20
	Disposable stock	25	25	25	25	10	40	15	
	S = 25								
	DC = 50								
	DC = 2						50	50	
Z1 (2)	Gross requirement								
	Disposable stock								
	Net requirements								
	Planned delivery								
	Planned orders								
Z2 (1)	Gross requirement								
	Disposable stock								
	Net requirements								
	Planned delivery								
	Planned orders								

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PLANNING FINISHED PRODUCT - ASSEMBLIES RESULTS

Planned releases (orders) of finished product W is created by gross requirements for its component elements - assemblies Z1 and Z2. The requirements for Z1 = 2 items, Z2 = 1 items per each finished product should be taken into account. This why the requirement for this element is doubled in the case of assembly Z1. If the finished product W is also composed of sub-assemblies and/or parts, they should taken into account in the calculations at this level.

	Time buckets	January				February			
		1	2	3	4	1	2	3	4
W	Gross requirement					15	20	25	20
	Disposable stock	25	25	25	25	10	40	15	
	S = 25								
	DC = 50								
	DC = 2						50	50	
Z1 (2)	Gross requirement								
	Disposable stock								
	Net requirements								
	Planned delivery								
	Planned orders								
Z2 (1)	Gross requirement					50	50		
	Disposable stock								
	Net requirements								
	Planned delivery								
	Planned orders								

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PLANNING ASSEMBLIES - SUB-ASSEMBLIES DESCRIPTION

The product structure is created by two sub-assemblies (Z3 and Z4), which directly combine into assembly (Z1).

One item of assembly Z1 requires 1 item of assembly Z3 and 2 items of assembly Z4.

Other data:

- sales gross requirement for assembly Z1 (the result of finished product releases) is shown in the table,
- stock for Z1 = 75 units,
- delivery quantity for Z1 = 75 units,
- delivery cycle for Z1 = 1 week.

Calculate MRP schedule for the period January - February.

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PLANNING ASSEMBLIES - SUB-ASSEMBLIES INPUT DATA 43

	Time buckets	January				February			
		1	2	3	4	1	2	3	4
Z1	Gross requirement			100	100				
	Disposable stock	75							
S = 75	Net requirements								
DQ = 75	Planned delivery								
DC = 1	Planned orders								
Z3 (1)	Gross requirement								
	Disposable stock								
	Net requirements								
	Planned delivery								
	Planned orders								
Z4 (2)	Gross requirement								
	Disposable stock								
	Net requirements								
	Planned delivery								
	Planned orders								

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PLANNING ASSEMBLIES - SUB-ASSEMBLIES CALCULATIONS 44

	Time buckets	January				February			
		1	2	3	4	1	2	3	4
Z1	Gross requirement			100	100				
	Disposable stock	75	75	75	50	50	25	25	
S = 75	Net requirements			25	50				
DQ = 75	Planned delivery			75	75				
DC = 1	Planned orders			75	75				
Z3 (1)	Gross requirement								
	Disposable stock								
	Net requirements								
	Planned delivery								
	Planned orders								
Z4 (2)	Gross requirement								
	Disposable stock								
	Net requirements								
	Planned delivery								
	Planned orders								

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PLANNING ASSEMBLIES - SUB-ASSEMBLIES RESULTS 45

Planned release (order) of assembly Z1 creates gross requirement for component elements - sub-assemblies Z3 and Z4. The requirement should be doubled for sub-assembly Z4. If assembly Z1 was directly composed of parts as well, they would have to be, by way of analogy, taken into consideration in the calculations at this level.

	Time buckets	January				February			
		1	2	3	4	1	2	3	4
Z1	Gross requirement			100	100				
	Disposable stock	75	75	75	50	50	25	25	
S = 75	Net requirements			25	50				
DQ = 75	Planned delivery			75	75				
DC = 1	Planned orders			75	75				
Z3 (1)	Gross requirement			75	75				
	Disposable stock								
	Net requirements								
	Planned delivery								
	Planned orders								
Z4 (2)	Gross requirement			150	150				
	Disposable stock								
	Net requirements								
	Planned delivery								
	Planned orders								

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PLANNING SUB-ASSEMBLIES - PARTS DESCRIPTION 46

The product structure is created by two parts (C3 and C4), which directly combine into sub-assembly (Z4). One item of sub-assembly Z4 requires 2 items of part C2 and 3 items of part C4.

Other data:

- gross requirement for sub-assembly Z4 (the result of assembly Z1 releases) is shown in the table,
- stock for Z4 = 50 units,
- delivery quantity for Z4 = 100 units,
- delivery cycle for Z4 = 1 week.

Calculate the MRP schedule for the period January - February.

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PLANNING SUB-ASSEMBLIES - PARTS INPUT DATA 47

	Time buckets	January				February			
		1	2	3	4	1	2	3	4
Z4	Gross requirement			150	150				
	Disposable stock	50							
S = 50	Net requirements								
DQ = 100	Planned delivery								
DC = 1	Planned orders								
C2 (2)	Gross requirement								
	Disposable stock								
	Net requirements								
	Planned delivery								
	Planned orders								
C4 (3)	Gross requirement								
	Disposable stock								
	Net requirements								
	Planned delivery								
	Planned orders								

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PLANNING SUB-ASSEMBLIES - PARTS CALCULATIONS 48

	Time buckets	January				February			
		1	2	3	4	1	2	3	4
Z4	Gross requirement			150	150				
	Disposable stock	50	50	50	0	0	50	50	
S = 50	Net requirements			100	150				
DQ = 100	Planned delivery			100	200				
DC = 1	Planned orders			100	200				
C2 (2)	Gross requirement								
	Disposable stock								
	Net requirements								
	Planned delivery								
	Planned orders								
C4 (3)	Gross requirement								
	Disposable stock								
	Net requirements								
	Planned delivery								
	Planned orders								

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PLANNING SUB-ASSEMBLIES - PARTS RESULTS 49

Planned releases (orders) of sub-assembly Z4 create the gross requirement for component elements - parts C2 and C4. The requirement should be multiplied for both parts - doubled for C2 and tripled for C4.

	Time buckets	January				February			
		1	2	3	4	1	2	3	4
Z4	Gross requirement			150	150				
	Disposable stock								
S = 50	Net requirements								
DQ = 100	Planned delivery			100	200				
CD = 1	Planned orders			100	200				
C2 (2)	Gross requirement			300	600				
	Disposable stock								
	Net requirements								
	Planned delivery								
	Planned orders								
C4 (3)	Gross requirement			300	600				
	Disposable stock								
	Net requirements								
	Planned delivery								
	Planned orders								

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CALCULATIONS PARTS DESCRIPTION 50

Data:

- gross requirement for parts C2 and C4 (the result of releases of subassembly Z4) has been included in the table,
- stock: for C2 = 50 units, for C4 = 100 units,
- delivery quantity: for C2 = 200 units, for C4 = 200 units,
- delivery cycle: for C2 = 1 week, for C4 = 1 week,

Calculate the MRP schedule for the period January - February.

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CALCULATIONS PARTS INPUT DATA 51

	Time buckets	January				February			
		1	2	3	4	1	2	3	4
C2	Gross requirement		200	400					
	Disposable stock		50						
S = 50	Net requirements								
DQ = 200	Planned delivery								
CD = 1	Planned orders								
C4	Gross requirement		100	300	600				
	Disposable stock		100						
S = 100	Net requirements								
DQ = 200	Planned delivery								
CD = 1	Planned orders								

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CALCULATIONS PARTS CALCULATIONS, RESULTS 52

In some industries there are even lower levels - raw material levels. If needed, planned releases (orders) of parts C2 and C4 create gross requirements for component elements - raw materials for parts C2 and C4. The calculation logic is the same.

	Time buckets	January				February			
		1	2	3	4	1	2	3	4
C2	Gross requirement		200	400					
	Disposable stock		50	50	50	50	50	50	50
S = 50	Net requirements								
DQ = 200	Planned delivery								
CD = 1	Planned orders								
C4	Gross requirement		100	300	600				
	Disposable stock		100	100	0	0	0	0	0
S = 100	Net requirements								
DQ = 200	Planned delivery								
CD = 1	Planned orders								

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PART 2.3 53

WORKSHOP

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EXERCISE 54

Product structure is created by two assemblies (Z1 and Z2) and part C1, which combine directly into a finished product (W). It takes 1 item of assembly Z1, 2 items of assembly Z2 and 4 items of C1 to manufacture finished product W. Then the product structure is created by two parts (C2 and C3), which directly combine into assembly (Z1). One item of assembly Z1 requires 1 item of part C2 and 2 items of part C3. Then the product structure is created by two parts (C3 and C4), which directly combine into assembly (Z2). One item of assembly Z2 requires 2 item of part C3 and 1 items of part C4.


Other data:

	W	Z1	Z2	C1	C2	C3	C4
Stock	30	20	40	30	30	60	50
Delivery quantity	20	25	30	40	25	60	50
Delivery cycle	1	1	2	4	1	2	1


Calculate MRP schedule for the period January - February

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THANK YOU FOR YOUR ATTENTION

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